

Affiliation Agreement

Kansas House Government Efficiency and Technology Committee

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Affiliation Agreement

Overview

- After 18 months of negotiations regarding a comprehensive Affiliation Agreement for the KUMC Campus, KUMC, KUH and KUPI representatives have completed a final draft of a five year Affiliation Agreement.
- In December, the respective boards of all three parties authorized leaders to approve the agreement.
- Finalization of agreement exhibits is continuing and execution will take place shortly thereafter.

Affiliation Agreement

Role of the Parties

- KUH will continue to be the “Primary Academic Clinical, Teaching and Research Hospital” of KUMC.
- KUH and KUPI will be the primary providers of all inpatient and outpatient clinical services for which KUMC-employed physicians provide clinical services.
- The Kansas City Campus, which includes KUH, KUMC and KUPI, will remain the primary site for the KUMC research enterprise in Kansas City, and all clinical faculty will be eligible to participate in all aspects of KUMC-sponsored research.
- All Clinical Department Chairs and Clinical Division Directors in the KC area will be located on the Kansas City Campus (KUMC, KUH and KUPI locations excluding other hospitals).
- All parties will consult with the others before developing new clinical programs or recruiting new clinical physicians.

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Patient Benefits

- New Medical Office Building and new 600 car garage to be jointly funded by the Hospital and the University.
- An increase of up to 100 additional residents trained at KU Hospital.
- Physician recruitment enhanced.
- Hospital's new medical record system implemented throughout the clinics.
- Develop ambulatory care practice standards within one year and facilitate performance improvement efforts to meet standards.
- Physician pay incentives tied to performance measures including patient satisfaction.
- New funding for cardiovascular research on Kansas City campus.

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Cancer Program

➤ KUCC Operating Model:

- KUH will continue to operate and bill for the clinical operations.
- Cancer Center Director (or designee) will be included in the KUH management structure as Medical Director of the Oncology Service Line.
- A Cancer Center Service Line Committee will be developed to provide the vision for clinical oncology, recommend capital investments and ensure coordination of clinical care and research components.
- KUH and KUMC will jointly use the unmodified brand “KU Cancer Center.”

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Cancer Program



Community Partnerships:

- Cancer Partners Advisory Board (CPAB) will consist of major hospital and research centers across Kansas and the region that will advise KUMC on NCI efforts, with KUH as a founding member.
- For the initial term of the agreement, never more out-of-state hospitals than Kansas hospitals.
- Primary roles would be to advise KUCC regarding:
 - Pursuit of strategies to achieve NCI designation.
 - Leverage research programs within the region.
 - Assist in philanthropic efforts.
 - Evaluate potential investments of a scale that demand collaboration.

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Graduate Medical Education

- KUMC and KUH will develop a KUH Resident and Sizing plan by program.
- KUH agrees to financially support up to 100 new resident positions.
- KUH will be the primary clinical site for all resident programs unless educational resources are not available.
- An Advisory Committee, with representatives of the major hospital affiliates, will advise the GMEC concerning resources available.

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Financial Support

Advantages

- Aligns incentives of Hospital, KUPI and University.
- Allows for funding of all three missions (in first year of contract, funding exceeds \$46M):
 - Clinical
 - Medical Education
 - Research (Unrestricted)
- Provides KUMC predictability for Unrestricted Mission Support equal to 1.5% of Hospital patient net revenue.
- Supports the KUPI infrastructure and efforts to enhance ambulatory patient care.

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St. Luke's/KUMC Affiliation

- St. Luke's Board approved affiliation on 9-21-2007
- 10-15 new residents during the next few years
- 75-100 new residents over the 10 year term
- St. Luke's to pay full resident costs
- Collaboration in research
- St. Luke's to pay for KUMC research resources used
- St. Luke's to pay unrestricted mission support
- St. Luke's as a "Major teaching and research hospital"
- KUMC agrees to monitor and defend KUH branding rights ⁹

Affiliation Agreement

Overall Benefits of the Agreement

- This agreement allows the Hospital, University and the physicians on our campus to grow together.
- It will provide more and better doctors for Kansans.
- It will provides more access to academic medicine for Kansans.
- The goal is to position all entities on campus to move forward and thrive together.